



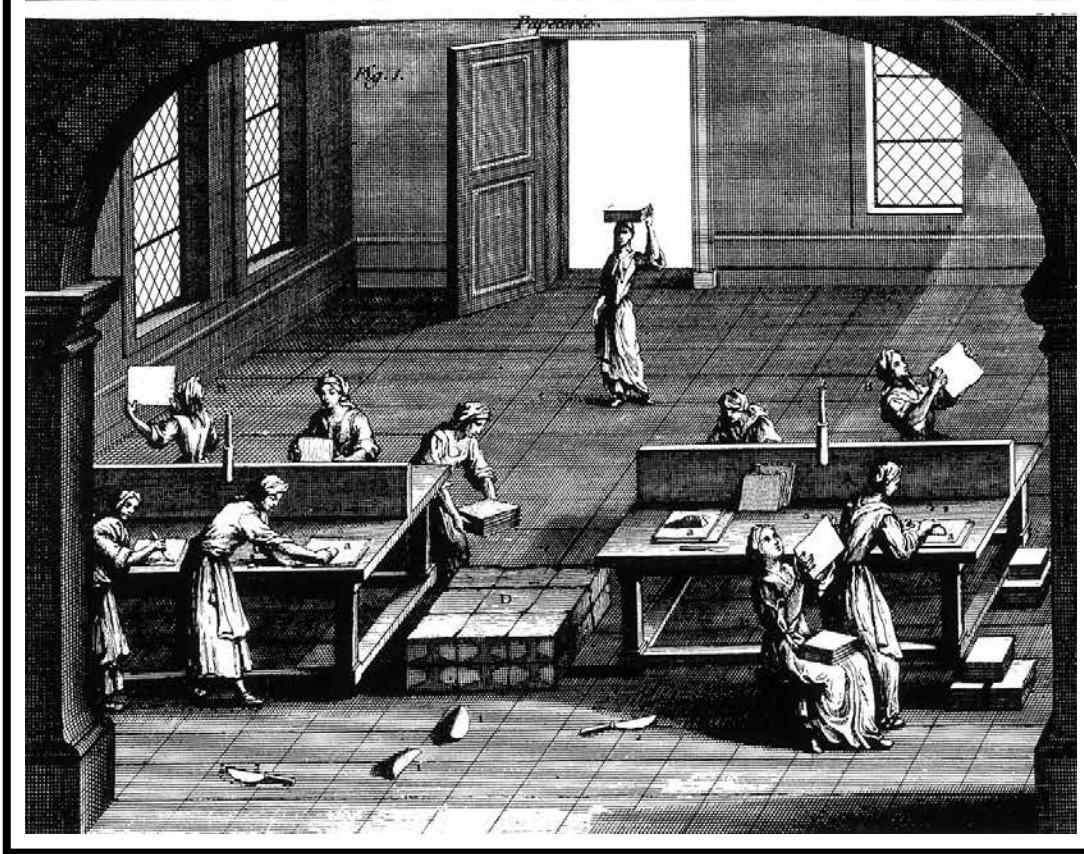
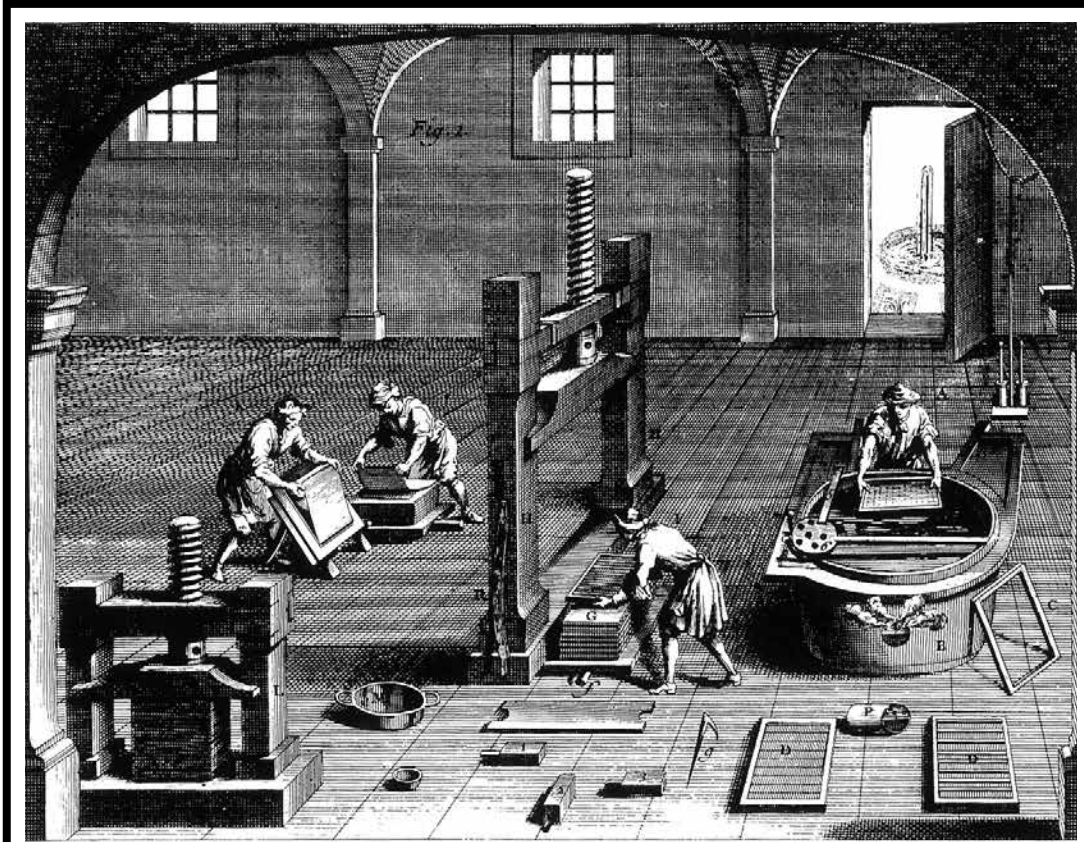
LANA

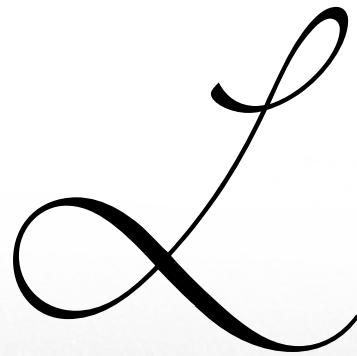
MANUFACTURE DE PAPIER

1590

Catalogue 2024







LANA

MANUFACTURE DE PAPIER

1590

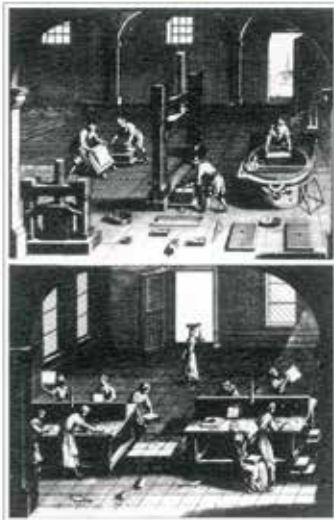
Lana brand to be continued by Hahnemühle

Like the German Hahnemühle, the French Lana is one of the oldest and most traditional European paper brands. The name Lana comes from the Vosges Mountains, where the paper mill was established in 1590 near the Gallo-Roman settlement of Villa Lana. In 1872, Lana found a new home in Strasbourg.

In 2007, the company LANA Papiers Spéciaux was founded. Since then Hahnemühle FineArt GmbH has been the brand owner for the worldwide distribution of Lana artists' papers. We rely on our equally traditional and innovative know-how, our experience and strengths from the development, production and distribution of the finest papers for more than four centuries.

All Lana papers are available in unchanged quality and the Lana artist paper range is still available.

L
LANA
 MANUFACTURE DE PAPIER
 1590



lanaguarelle

PAPIER 100% COTON
 GÉLATINE EN SURFACE
 A LA FORME RONDE
 SANS ACIDE

GRAIN FIN
 300 g/m²

20 FEUILLES 10,5 x 14,5 cm

watercolor paper

100% COTTON PAPER
 SURFACE SIZED
 MOULD MADE
 ACID FREE

COLD PRESSED
 140 lb

20 SHEETS 4 1/8" x 5 7/8"

300 gsm · 640 gsm
 100% cotton rag · cold pressed

This is the jewel in the crown of the range. Our master papermakers manufacture this acid free 100% cotton rag watercolour paper in the old-fashioned way, adhering strictly to traditional techniques. Manufactured on a cylinder mould and surface sized, working with this paper makes every watercolour moment a real pleasure. Techniques: watercolour, wash drawing, gouache, acrylic, ink. Glued on all 4 sides.

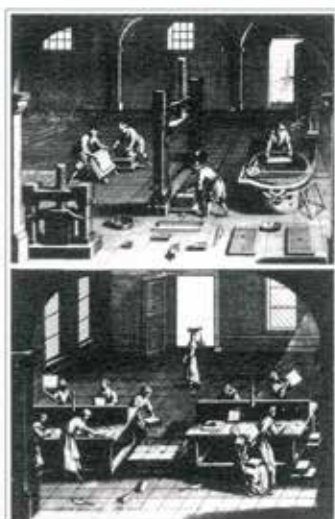
Blocks (300gsm, content 20 sheets)

ref. no.	surface	size in cm
15 023 484	cold pressed	18 x 26
15 023 350	cold pressed	23 x 31
15 023 351	cold pressed	26 x 36
15 023 352	cold pressed	31 x 41
15 023 353	cold pressed	36 x 51
15 023 355	cold pressed	46 x 61

Sheets (pack. unit 5 sheets, 2 deckled and 2 trimmed edges)

ref. no.	size in cm	grammage
15 023 380	56 x 76	300 gsm
15 023 381	56 x 76	640 gsm
15 023 382	104 x 152	640 gsm

L
LANA
 MANUFACTURE DE PAPIER
 1590



lanaquarelle

PAPIER 100% COTON
 GÉLATINÉ EN SURFACE
 A LA FORME RONDE
 SANS ACIDE

20 FEUILLES 10,5 x 14,8 cm

GRAIN TORCHON
300 g/m²

watercolor paper

100% COTTON PAPER
 SURFACE SIZED
 MOULD MADE
 ACID FREE

20 SHEETS 4 1/4" x 5 7/8"

ROUGH
140 lb

300 gsm · 640 gsm
 100% cotton rag · rough

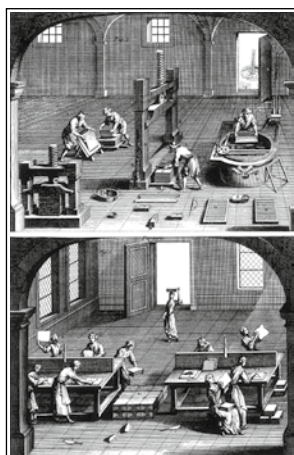
This is the jewel in the crown of the range. Our master papermakers manufacture this acid free 100% cotton rag watercolour paper in the old-fashioned way, adhering strictly to traditional techniques. Manufactured on a cylinder mould and surface sized, working with this paper makes every watercolour moment a real pleasure. Techniques: watercolour, wash drawing, gouache, acrylic, ink. Glued on all 4 sides.

Blocks (300gsm, content 20 sheets)

ref. no.	surface	size in cm
15 023 485	rough	18 x 26
15 023 357	rough	23 x 31
15 023 358	rough	26 x 36
15 023 359	rough	31 x 41
15 023 360	rough	36 x 51
15 023 361	rough	46 x 61

Sheets (pack. unit 5 sheets, 2 deckled and 2 trimmed edges)

ref. no.	size in cm	grammage
15 023 390	56 x 76	300 gsm
15 023 391	56 x 76	640 gsm



lanacquarelle

100% coton
Papier forme ronde

grain satiné
collé en surface
sans acide

watercolour paper

100% rag
Mould-made

hot pressed
surface sized
acid free

300 g/m² · 140 lbs · 26 x 36 cm · 10" x 14" · 20 feuilles · sheets

300 gsm · 640 gsm
100% cotton rag · hot pressed

This is the jewel in the crown of the range. Our master papermakers manufacture this acid free 100% cotton rag watercolour paper in the old-fashioned way, adhering strictly to traditional techniques. Manufactured on a cylinder mould and surface sized, working with this paper makes every watercolour moment a real pleasure. Techniques: watercolour, wash drawing, gouache, acrylic, ink. Glued on all 4 sides.

Blocks (300gsm, content 20 sheets)

ref. no.	surface	size in cm
15 023 486	hot pressed	18 x 26
15 023 363	hot pressed	23 x 31
15 023 364	hot pressed	26 x 36
15 023 365	hot pressed	31 x 41
15 023 366	hot pressed	36 x 51
15 023 367	hot pressed	46 x 61

Sheets (pack. unit 5 sheets, 2 deckled and 2 trimmed edges)

ref. no.	size in cm	grammage
15 023 400	56 x 76	300 gsm
15 023 401	56 x 76	640 gsm
15 023 402	104 x 152	640 gsm

Dessin

150 gsm · 220 gsm



A perfect paper with a light grain that makes every stroke of your pencil a real pleasure. Surface sized which makes corrections so much easier. Available in different grammages so that you can choose the paper which suits your own needs.

Techniques: pencil, black lead, pastel, felt pen, ink, charcoal, chalk and watercolour for the highest grammage. Acid free and age resistant.

Pads (content 150 gsm: 50 sheets, content 220 gsm: 30 sheets)

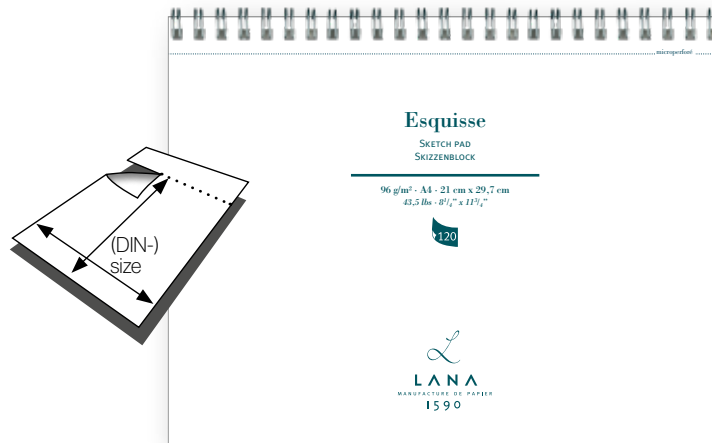
ref. no.	size (in cm)	grammage
15 023 526	A5	150 gsm
15 023 522	A4	150 gsm
15 023 523	A3	150 gsm
15 023 527	A2	150 gsm
15 023 528	A5	220 gsm
15 023 529	A4	220 gsm
15 023 530	A3	220 gsm
15 023 531	A2	220 gsm
15 023 532	30 x 30	220 gsm

Sheets (220 gsm, pack. unit 25 sheets)

ref. no.	size in cm
15 023 534	50 x 65

Sketch

96 gsm



An authentic sketch paper allowing you to make drafts quickly and accurately thanks to a light, velvety grain that makes gluing and retouching much simpler to perform. Techniques: pencil, black lead, pastel, felt tip, ink, charcoal, gouache, chalk. Acid free and age resistant.

Blocks (spiral bound, micro-perforated)

ref. no.	size	content
15 023 576	A5	60 sheets
15 023 577	A4	120 sheets
15 023 578	A3	120 sheets
15 023 579	A2	60 sheets

Drawing Books

“Livre de Dessin”

Books (content 50 sheets, spiral bound)

ref. no.	size
15 023 590	A5
15 023 591	A4
15 023 592	A3



150 gsm

This drawing book is very much ‘en vogue’: a practical yet elegant companion for painting classes or journeys. The natural white paper, with a weight of 150 gsm, feels comfortable to use and is easily erasable thanks to the solid surface structure. Due to the practical spiral binding and the brown kraft-paper envelope, these books give a sense of simplicity and refinement. They are available in portrait format with 50 sheets, both for smaller drawings in size A5, and in A4 and A3 for larger drawings. Acid free and age resistant.

LANAVANGUARD



LANAVANGUARD

100% HI-TECH

Acrylique, huile, gouache, aquarelle, marqueur, encre, crayon
 Acrylic, oil, gouache, watercolour, marker, ink, pencil
 Acryl, Öl, Gouache, Aquarell, Filzstift, Tinte, Faserstift

200 g/m² · 22 x 32 cm
 97 lbs · 8³/₄" x 12¹/₂"

10



100% LISSE
100% SMOOTH
100% GLATT



100% SURPRENANT
100% AMAZING
100% ÜBERRASCHEND

100% RÉSISTANT
100% STRONG
100% WIDERSTANDSFÄHIG



LANA
MANUFACTURE DE PAPIER
1590

LANAVANGUARD



LANAVANGUARD



LANAVANGUARD



MULTIPLE TECHNIQUES:

Everything is possible on LanaVanguard! This revolutionary multi-purpose material is extremely smooth and bright white. Unique, tearproof, durable and even suitable for alcohol inks. The paper remains smooth and flat, regardless of which technique is used. Give it a try - you will experience an extraordinary ease of use!

Techniques: Acrylic, oil, gouache, ink, watercolour, felt-tip pen, pencil, coloured pencil, marker, alcohol inks. LanaVanguard is made of 100% polypropylene.

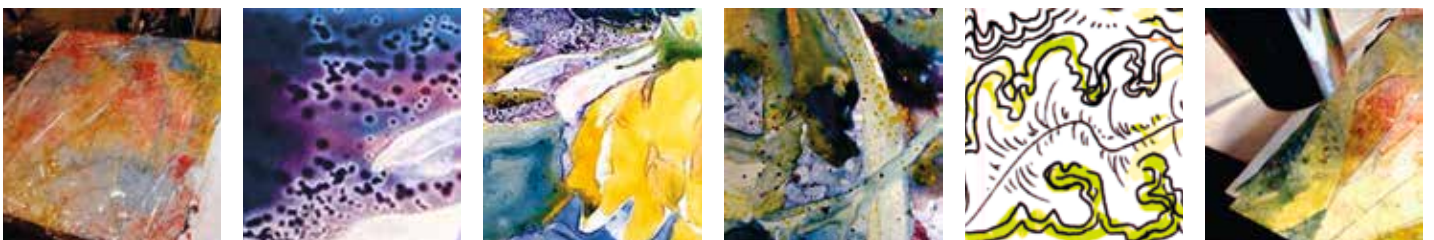
200 gsm

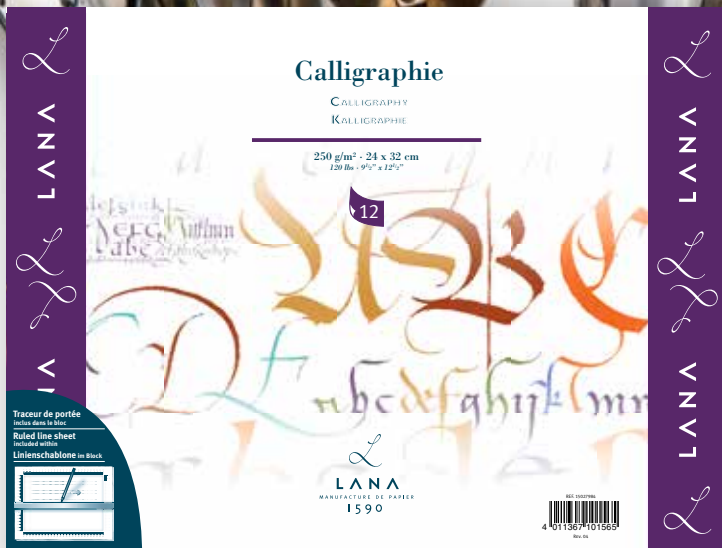
Pads (content 10 sheets)

ref. no.	size in cm
15 027 221	22 x 32
15 027 222	34 x 48

Sheets (pack. unit 5 sheets)

ref. no.	size in cm
15 027 223	50 x 70





Calligraphie

250 gsm

Calligraphie is designed specifically for all techniques of calligraphy. Its special surface sizing allows very sharp details. This paper is acid free and age resistant. It is suitable for ink and graphite.

Pads (content 12 sheets)

ref. no.	size in cm
15 027 984	24 x 32
15 027 985	30 x 40

Bristol

250 gsm

Extremely white. Its smooth, soft surface is perfect for all kinds of work. Acid free and age resistant. Techniques: pencil, marker, felt tip, ink.

Pads (content 20 sheets)

ref. no.	size
15 023 575	A4
15 023 585	A3

Sheets (pack. unit 25 sheets)

ref. no.	size in cm
15 023 574	50 x 65





Watercolour Paper

300 gsm

Acid free and age resistant

Albums (spiral bound)

ref. no.	size in cm	content
15 027 986	14 x 22	25 sheets
15 027 987	17 x 27	25 sheets





Techniques:

oil and soft pastels, pencil, chalk, charcoal, felt tip, black lead, ink, gouache, cutting, framing, book binding, producing of souvenir albums. Acid free (except for black).

lana Colours

160 gsm · 45% cotton rag

A 45% cotton rag paper, textured on one side, smooth on the other side, allowing you to show all of your inspirations off to the very best effect. The 25 solution dyed colours in the LanaColours range offer a surface full of character and intensity for a highly versatile range of use.

Sheets (21 x 29.7 cm, pack. unit 50 sheets)

ref. no.	colour
15 023 100	white
15 023 137	blue
15 023 136	light blue
15 023 131	canary
15 023 146	cream
15 023 158	steel grey
15 023 143	sap green
15 023 148	oyster
15 023 139	royal blue
15 023 151	brown

Sheets (50 x 65 cm, pack. unit 25 sheets)

ref. no.	colour
15 011 461	white
15 011 496	blue
15 011 480	light blue
15 011 472	canary
15 011 465	cream
15 011 467	steel grey
15 011 481	sap green
15 011 464	oyster
15 011 487	royal blue
15 011 489	brown

lana Colours

Sheets (21 x 29.7 cm, pack. unit 50 sheets)

ref. no.	colour
15 023 156	pearl
15 023 160	black
15 023 133	red
15 023 154	dark grey
15 023 145	ivy
15 023 159	cool grey
15 023 153	dark brown
15 023 155	moonstone
15 023 138	sky blue
15 023 140	dark blue
15 023 147	ivory
15 023 144	sage
15 023 121	indigo
15 023 122	rose quartz
15 023 123	mint

Sheets (50 x 65 cm, pack. unit 25 sheets)

ref. no.	colour
15 011 493	pearl
15 011 463	black
15 011 469	red
15 011 479	dark grey
15 011 471	ivy
15 011 483	cool grey
15 011 491	dark brown
15 011 498	moonstone
15 011 468	sky blue
15 011 470	dark blue
15 011 482	ivory
15 011 486	sage
15 011 451	indigo
15 011 452	rose quartz
15 011 453	mint

Sheets (70 x 100 cm, pack. unit 10 sheets)

ref. no.	colour
15 011 561	white
15 011 572	canary
15 011 565	cream
15 011 581	sap green
15 011 564	oyster
15 011 593	pearl
15 011 563	black
15 011 569	red

Sheets (70 x 100 cm, pack. unit 10 sheets)

ref. no.	colour
15 011 579	dark grey
15 011 583	cool grey
15 011 591	dark brown
15 011 570	dark blue
15 011 582	ivory



LanaColours Sample swatch

ref. no.	size in cm	protective charge in € - net
15 900 110	15 x 5	3,90 / piece

Display LanaColours

Displays, unfilled:

ref. no.	size in cm (W x H x D)			price in € - net
15 026 651	for sheets 50 x 65 cm	74 x 184 x 52	with 30 shelves	250,00 / display
15 026 552	for sheets A4	30 x 180 x 40	with 30 shelves	140,00 / display



Sample sheets

ref. no.	size in cm	content		protective charge in € - net
15 900 121	15 x 21	Lanaquarelle cold pressed 300 gsm	20 sheets	3,25 / pack.
15 900 123	15 x 21	Lanaquarelle rough 300 gsm	20 sheets	3,25 / pack.
15 900 124	15 x 21	Lanaquarelle hot pressed 300 gsm	20 sheets	3,25 / pack.
15 900 126	15 x 21	Dessin 150 gsm	20 sheets	3,25 / pack.
15 900 129	15 x 21	Esquisse (Sketch) 96 gsm	20 sheets	3,25 / pack.
15 900 125	15 x 21	Bristol 250 gsm	20 sheets	3,25 / pack.
15 900 130	15 x 21	Calligraphie 250 gsm	20 sheets	3,25 / pack.
15 900 122	15 x 21	LanaVanguard 200 gsm	20 sheets	3,25 / pack.



Lana Sample swatch

ref. no.	size in cm	protective charge in € - net
15 900 111	11.4 x 24	6,50 / piece

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For further information regarding worldwide partners, please
take a look at

www.hahnemuehle.com

or get in touch with us under tfa@hahnemuehle.com

DIN-sizes

Sheet sizes DIN 476 Row A	Trimmed drawing sheet and trimmed blueprint sheet	Drawing area	Untrimmed sheet (Basic sheet for the one-off print)
A 0	841 x 1189 mm	831 x 1179 mm	880 x 1230 mm
A 1	594 x 841 mm	584 x 831 mm	625 x 880 mm
A 2	420 x 594 mm	410 x 584 mm	450 x 625 mm
A 3+	329 x 483 mm		
A 3	297 x 420 mm	287 x 410 mm	330 x 450 mm
A 4	210 x 297 mm	200 x 287 mm	240 x 330 mm
A 5	148 x 210 mm	138 x 200 mm	165 x 240 mm
A 6	105 x 148 mm		

Extract from our sales and delivery conditions

■ We deliver:

Europe:

- minimum order value over 500.00 EUR ex works (EXW)
- order value over 1,500.00 EUR free German border
- further conditions have to be agreed separately.

Worldwide:

- minimum order value over 500.00 EUR ex works (EXW)
- order value over 1,500.00 EUR free German seaport (FOB) / free German airport (FCA)
- further conditions have to be agreed separately.

- Postal parcels are despatched from Dassel, Germany.
- Conditions according to Incoterms 2010

■ Storage of papers

Paper is sensitive and has to be stored protected from every kind of humidity: best at a temperature of +20 °C and a relative humidity of 50%.

In case of non-observance we cannot take over a guarantee for the maintenance of an impeccable condition.

■ Packing units

We ask for consideration of the stated packing units.

Delivery of incomplete packing units is not possible.

■ Transport damages

We are not liable for transport and hidden damages, but railway, forwarding agency, German parcel services or post as carrier.

Please note the following items:

- Examine incoming packing pieces outward thoroughly
 - For damage assessment inform immediately the goods station within 7 days at the latest, the forwarding agency or German parcel service within 3 days at the latest, the postal office within 24 hours at the latest.
- Leave goods and packing unchanged till damage assessment.
- Take photos if possible.

Should you do not assert your claims by yourself we need for adjustment of damages

- factual statement
- original way-bill
- a transfer declaration given by you

Terms of Delivery and Sale

Version: July 2022

1. Scope and Formation of Contract

1.1. The following terms and conditions apply to all deliveries and services which we perform in the capacity of a Seller or Supplier. They apply exclusively towards entrepreneurs, legal persons under public law or a special fund under public law in the meaning of Section 310 (Content 1) of the German Civil Code [BGB]. These terms and conditions apply exclusively. Deviations from the subsequent terms and conditions as well as terms and conditions that conflict with them apply only if we expressly acknowledged this in writing. These terms and conditions apply equally to all future business transactions between the Parties even if we deliver the goods in the knowledge of conflicting or divergent terms and conditions.

1.2. As the individual case may be, individual agreements entered into with the Customer (including subsidiary agreements, supplements and amendments) shall in any case take priority over these terms and conditions. The substance of such agreements is contingent upon a written contract and/or our written confirmation. Legally relevant declarations and notifications which the Customer shall submit to us following the formation of the contract (e.g. deadlines, notifications of defects, declarations of rescission, etc.) must be stipulated in writing to become effective.

1.3. Our offers are subject to confirmation and non-binding. This applies even if we provide catalogues, technical documentation, miscellaneous product descriptions or documents (Documents) – even in electronic form – to the Customer. We reserve the unlimited title and copyright to these Documents. They shall be made accessible to third parties only following our prior approval. If the contract is not awarded to us, all Documents shall be immediately returned to us at our request. This applies equally to documents of the Customer. However, such documents may be made accessible to those third parties to whom we are permitted to assign deliveries or services.

1.4. Orders placed by the Customer are deemed binding contract offers. Unless they stipulate otherwise, we are entitled to accept these within 14 working days as from the date of reception (in writing or by delivery of the goods).

2. Prices

2.1. Our prices apply according to the respectively applicable price list and/or our offer ex works and exclude freight charges, the cost of packaging, postage, insurance as well as other shipping costs unless expressly agreed otherwise. The applicable value added tax is payable in addition to the calculated price.

2.2. We charge packaging at cost. The packaging becomes the Customer's property; we shall not accept any returned packaging. Extra charges for express deliveries are for the Customer, as are charges for measurement cargo.

2.3. Extra charges which we incur as a result of late changes to the order will be invoiced to the Customer.

2.4. Sketches, drafts, trial prints, samples and similar preparatory work for printing orders which the Customer initiates will be invoiced even if the contract is not awarded.

2.5. If the agreed delivery date is more than four months after conclusion of the contract and if, after conclusion of the contract, cost increases have occurred with regard to the procurement and/or production of goods (including, without being limited to, energy, transport or raw material costs), for example due to force majeure within the meaning of Clause 9 of these terms and conditions or due to other events (e.g. due to operational disruptions of any kind, difficulties in procuring supplies, raw materials or energy, transport delays, strikes, lawful lockouts, shortages of labour, energy or raw materials, difficulties in procuring the necessary official permits, measures instigated by the authorities or the non-delivery, incorrect delivery or late delivery by suppliers) which existed at the time of the conclusion of the contract but for which we are not responsible, we shall be entitled to unilaterally increase the agreed price by a maximum of 10% using equitable discretion. If the aforementioned event is not only of temporary duration (more than 10 days) and/or the price increase is more than 10%, Seller shall be entitled to withdraw from the contract or to renegotiate the terms of the contract. In this respect, the provisions of Clause 9 of these terms and conditions shall apply.

3. Terms of Payment

3.1. Payment is due in full within 30 calendar days after the invoice date.

3.2. The Customer shall bear the transport costs ex warehouse as well as the cost of any transport insurance which the Customer requests, plus any possible customs duties, fees and taxes as well as other public dues for sale-by-dispatch orders (Item 5.1).

3.3. Bills of exchange shall only be accepted by virtue of a special agreement and on account of payment without extending any discount. Discounting and charges are for the Customer. They are payable by the Customer immediately after being invoiced. When accepting bills of exchange we shall not be liable for the timely submission, protesting, notification and return of the bills of exchange unless we or our vicarious agents are guilty of wilful intent or gross negligence.

3.4. Customised orders or the provision of exceptional products or any other advance performance may be subject to a payment in advance.

3.5. All cash and non-cash payments made relative to accounts payable must be effected in Euro.

3.6. The Customer is only entitled to offset against claims if its counterclaims are undisputed or have been established as final and absolute. The Customer is only entitled to assert rights of retention in relation to counterclaims pertaining to the same legal relationship. In the case of defects to the goods the Customer's reciprocal rights pursuant to Item 7.6. Sentence 2 of these terms and conditions remain unaffected.

4. Default of Payment

4.1. If the fulfilment of the payment claim is jeopardised by virtue of a deterioration of the Customer's financial situation which occurred or became known following the formation of the contract, we may demand advance payment and the immediate settlement of all outstanding invoices, withhold goods that have not yet been delivered and cease working on ongoing orders. Moreover, we are entitled to rescind the contract (Section 321 BGB), poss. after setting a deadline. For contracts specifying customised orders we may declare our rescission with immediate effect; the statutory regulations pertaining to the dispensability of setting a deadline remain unaffected. We are even entitled to these rights if the Customer, in spite of a reminder issued due to a default (insofar as this is required), did not effect a payment.

4.2. In the case of a default of payment (expiration of the payment deadline pursuant to Item 4.1), interest for default is payable at the statutory rate. This does not exclude the assertion of any further default damages nor the entitlement to commercial interest payable after the due date pursuant to Section 353 of the German Commercial Code [HGB].

5. Delivery and Acceptance

5.1. Goods are delivered ex works which also constitutes the place of fulfilment. At the Customer's request and cost, the goods will be dispatched to an alternative destination ("Sale by Dispatch"). Unless agreed otherwise, we have the right to autonomously determine the type of transport (especially the transport company, dispatch route, packaging). When shipping the goods, the risk of accidental loss and of accidental deterioration of the goods passes to the Customer at the time of dispatch.

5.2. Delivery dates are only binding if we expressly confirmed them. Otherwise, details pertaining to delivery periods or delivery deadlines take on the meaning of information. However, the delivery time does not commence before the Customer procured the necessary records, permits and approvals or prior to receiving an agreed down payment. A delay in delivery does not justify a claim for a contractual penalty. Statutory regulations shall determine when our delay in delivery has occurred, unless these terms and conditions stipulate otherwise. However, in any case a reminder by the Customer is required.

5.3. If we do not deliver by a binding delivery deadline the Customer shall grant us an appropriate extension. An extension need not be granted in the event of special circumstances which, after taking into consideration both parties' mutual interests, justify the immediate rescission of the contract.

5.4. If we are unable to comply with binding delivery periods for reasons for which we cannot be held responsible ("Unavailability of Performance"), we shall immediately notify the Customer accordingly and at the same time shall inform the Customer of the presumed new delivery period. If the performance remains unavailable even within the new delivery period, we are entitled to rescind the contract either in full or partially; we shall immediately reimburse any consideration already rendered by the Customer. The Unavailability of Performance in this meaning applies especially to the late self-delivery by our suppliers; if we concluded a matching covering transaction; if neither we nor the supplier are at fault or, as the individual case may be, if we are under no procurement obligation.

5.5. If the Customer does not accept goods supplied under the contract, we have the right to store the goods at the expense of the Customer and, following the unsuccessful expiration of a two-week period by which the goods are to be accepted, we may rescind the contract and demand compensation for damages.

5.6. We are not obligated to take back goods that are free from defects. If, however, we declare ourselves willing to take back goods that are free from defects, we are at liberty to invoice extra charges for the inspection, reservation or the like, based on the degree of work involved. Customised productions – subject to the regulations under Item 7 – are exempt from a return. If goods that are free from defects are taken back, the risk of accidental loss or accidental deterioration of the delivery item rests with the Customer.

6. Reservation of Title

6.1. We reserve the title to the supplied goods until all our claims against the Customer resulting from the business connection, including any and all future claims arising from contracts that were also formed at the same time or at a later point in time, have been settled. This applies even if individual or all claims of ours have been included in a current account which has been balanced and approved.

6.2. In the event of conduct contrary to the terms and conditions of the contract, especially in the event of a payment default, we are entitled to take back the goods, and the Customer is obligated to hand said goods over to us. Our taking back the goods can only be construed as a rescission of the contract if we expressly declare this in writing. If the Customer does not pay the due purchase price we may only assert these rights if we previously granted an adequate deadline for payment to the Customer which expired without success or if this can be dispensed with pursuant to the statutory regulations. The goods under reservation of title shall neither be pledged to third parties nor be transferred as security until the secured claims have been paid in full. The Customer shall immediately inform us in writing if and to the extent that third parties exercise any rights to the goods that are our property. In the event of attachments or other action by third parties the Customer shall inform us in writing and shall forward to us an attachment record as well as an affidavit pertaining to the identity of the attached item.

6.3. The Customer is entitled to resell and/or process the goods during the ordinary course of business. In this case, the following conditions apply:

(a) The reservation of title covers the full value of the products resulting from the processing, mixing or combination of our goods, with us being deemed to be the manufacturer. If in the event of processing, mixing or combining with third party goods their title remains in effect, we acquire co-ownership in relation of the goods' invoice value to the processed, mixed or combined goods. In other respects the same applies to the resulting product as to the goods supplied under a reservation of title.

(b) The buyer shall already as per today assign to us any claims resulting from reselling the goods or from the product against third parties in their entirety or in the amount of our potential co-ownership share pursuant to the above paragraph (a) as security. We accept such assignment. The buyer's obligations named under Item 6.2. apply also to such assigned claims.

(c) The buyer shall remain authorised to collect the claims in addition to us. We shall undertake not to collect the claim provided that the buyer fulfils its payment obligations towards us; does not default payments; does not file for the instigation of insolvency proceedings; and no other deficiency in its performance capacity applies. However, if this is not the case we may demand that the buyer names the assigned claims and their debtors to us; provides us with all the necessary details required for a collection; hands us the respective documents; and informs the debtors (third parties) of such assignment.

(d) If the realisable value of the securities exceeds our claims by more than 10%, we shall release securities at the request of the buyer at our discretion.

7. Customer's Claims for Defects

7.1. The Customer's rights in relation to defects in quality and title (including wrong delivery and short delivery) are governed by statutory regulations unless stipulated otherwise in the following. Special legal requirements pertaining to the final delivery of the goods to a consumer remain unaffected in any case (recourse against suppliers pursuant to Sections 478, 479 BGB).

7.2. The basis of our liability for defects is primarily the agreement pertaining to the quality of the goods. An agreement pertaining to the quality of the goods includes any and all product descriptions which constitute the subject matter of the individual contract, regardless as to whether the product description originates from the Customer, from the manufacturer or from us.

7.3. In the absence of any agreed quality, it is for the statutory regulations to assess whether a defect applies or not. We do not assume any liability for public statements on behalf of the manufacturer or of other third parties (e.g. advertisements).

7.4. The Customer's claims for defects require that the Customer fulfilled its legal duty to examine and obligation to give notice of defects (Sections 377, 381 HGB). We shall be immediately notified in writing of any defect that is detected during the examination or later. Such notification is deemed to have been given immediately if made within two weeks after having received the goods, whereby the timely posting of the notification suffices to comply with the deadline. Regardless of this duty to examine and obligation to give notice of defects the Customer shall indicate in writing any visible defects (including wrong delivery and short delivery) within two weeks of having received the goods whereby here, too, the timely posting of the notification suffices to comply with the deadline. If the Customer fails to properly examine and/or submit a notification of defect, our liability is excluded for such defect of which we were not notified.

7.5. If the delivered item is defective we may initially choose whether to remedy the defect (subsequent improvement) or deliver a non-defective item (replacement delivery). Our right to refuse any supplementary performance under the legal requirements remains unaffected.

7.6. We have the right to make the owed subsequent performance contingent upon the Customer paying the due purchase price. However, the Customer is entitled to withhold such share of the purchase price which is appropriate in relation to the defect.

7.7. The Customer shall grant us the necessary time and opportunity required to fulfil the owed subsequent performance and in particular shall hand the rejected goods to us for the purpose of inspection. In the event of a substitute delivery the Customer shall return to us the defective item pursuant to statutory regulations. The subsequent performance consists neither of dismantling the defective item nor of its renewed installation, unless we were originally obligated to perform the installation.

7.8. We shall bear the necessary expenses required for the inspection and subsequent performance, especially the cost of transport, shipping, work and material (not included: cost of dismantling and installation) if indeed, a defect applies. However, should the Customer's request for a remedy of defect prove unjustified, we may demand that the Customer refund the costs resulting from this to us.

7.9. If the subsequent performance failed or the time limit established by the Customer for the subsequent fulfillment expired without success or can be dispensed with according to statutory regulations, the Customer may rescind the contract or reduce the purchase price. However, the right to rescind the contract does not apply to cases of minor defects.

7.10. The Customer's claims for compensation and/or for the replacement of futile expenses exist only subject to Item 8 and are excluded in other respects.

8. Other Liability

8.1. If nothing to the contrary emerges from these terms and conditions including the subsequent provisions, we shall be liable in the case of a breach of contractual and non-contractual obligations pursuant to the relevant statutory regulations.

8.2. We are liable to compensate for damages in the case of intent and gross negligence, regardless of the legal grounds. In cases of simple negligence we are only liable

a) for damage resulting from harm to life, body or health;

b) for damage resulting from the breach of a material contractual obligation (obligation whose fulfillment facilitates the proper performance of the contract sine qua non, compliance with which the contractual party regularly relies upon and may rely upon); in this case, however, our liability is limited to replacing the typically foreseeable damage that may occur.

8.3. The limitations of liability resulting from Item 8.2. do not apply to the extent that we fraudulently concealed a defect or warranted a property of the goods. The same applies to claims of the Customer under the Product Liability Act.

8.4. The Customer may only rescind or terminate the contract for a breach of obligation which does not consist of a defect, if we are liable for the breach of obligation. A free right of termination on behalf of the Customer is exempt (especially pursuant to Sections 651, 649 BGB). In other respects the statutory requirements and legal consequences apply accordingly.

9. Force Majeure

9.1. The parties shall not be liable for damage or for the partial or complete non-fulfillment of obligations under this contract if the respective damage or non-fulfillment is due to a circumstance which could not be foreseen at the time of the conclusion of the contract and the parties and their vicarious agents cannot prevent these consequences or remedy them by reasonable measures („Force Majeure“).

9.2. In any event, Force Majeure shall be deemed to exist in the event of hostilities (irrespective of the fact as to whether or not war has been declared), riots, explosions, outbreaks of fire, flooding, earthquakes, typhoons, epidemics, shortages of raw materials, energy and supplies, difficulties in procuring raw materials, supplies or energy and/or labour disputes as a result of which business operations are wholly or mainly disrupted, as well as in the event of acts, omissions or governmental measures or in complying with governmental requests and in the event of the disruption of operating facilities or parts thereof which serve to fulfil obligations under this contract.

9.3. In the event of the occurrence of Force Majeure, the Parties shall notify each other thereof without undue delay and shall provide information within 10 days, in particular as to the extent and, as far as reasonably possible, the expected duration of the Force Majeure event. In addition, the affected party shall use its best efforts to remedy the Force Majeure event or to limit its impact on this Agreement as far as possible.

9.4. Should the event of force majeure last longer than 3 weeks or should this be expected, the contracting parties shall jointly agree on the further course of action. If the event of force majeure is not temporary for the contracting party concerned, i.e. lasts for more than 6 weeks, and prevents it from fulfilling its contractual obligations, and if it is unreasonable for the Buyer to wait, the Buyer shall be entitled to terminate and withdraw from this contract in writing without observing a notice period.

9.5. If Seller's production costs for the owed product (including, yet without limitation, energy, transport and/or raw material costs) increase for reasons of the Force Majeure event persisting (more than 10 days) or if circumstances which existed at the time of the conclusion of the contract but which have changed in other respects so that Seller cannot reasonably be expected to fulfil one or more of Seller's obligations, Seller may, by written notice to Buyer, request an adjustment of the contract in order to remove such hardship. In particular: Seller cannot reasonably be expected to adhere to the existing contract if production costs increase by more than 10% and/or there are difficulties in the procurement of supplies, raw materials or energy and/or there are transport delays and/or there are shortages of labour, energy or raw materials and/or there are difficulties in obtaining necessary official permits and/or there are non-deliveries, incorrect deliveries or late deliveries by suppliers; provided that the aforementioned difficulties are expected to last for more than 10 days. If the parties are unable to agree on how to amend the contract within 10 days of Seller's offer to amend the contract, Seller may withdraw from the contract by giving 5 days' written notice to Buyer.

10. Documents and Tools, Insurance, Third Party Rights

10.1. Master copies, drawings, raw materials, print substrates and other items suitable for reuse such as semi-finished and finished products which the Customer provided to us shall be collected by the Customer upon delivery; alternatively, at the Customer's request, we shall return these to the Customer at the Customer's expense. They will only be stored beyond the delivery date following prior arrangement and in return for a special consideration.

10.2. The items described above will be handled with care until the date of delivery. We shall only be held liable for damage in the case of intent or gross negligence.

10.3. If the items described above shall be insured, the Customer shall autonomously arrange for them to be insured.

10.4. Devices, tools and other master copies which are necessary to perform the contract and which we developed and manufactured remain our property even if proportionate costs were invoiced for this.

10.5. The Customer alone is responsible for ensuring that the performance of its contract does not infringe upon any third party rights, and here in particular copyrights, trademark rights, patents or registered designs. The Customer shall release us from all third party claims for the violation of such rights upon first demand.

11. Statutory Limitation

11.1. By way of derogation from Section 438 (Content 1) no. 3 BGB the general limitation period for claims resulting from defects in quality and title is one year as from delivery. To the extent that an acceptance as been agreed, the statutory limitation commences upon acceptance.

11.2. The aforementioned limitation periods under commercial law apply equally to contractual and non-contractual claims for damages of the Customer which are due to a defect of the goods unless application of the ordinary statutory limitation period (Sections 195, 199 BGB) would, as the individual case may be, lead to a shorter limitation period. In any case, the limitation periods under the Product Liability Act remain unaffected. In other respects the Customer's claims for damages pursuant to Item 8 fall exclusively under the statutory limitation periods.

12. Imprint, Jurisdiction

12.1. We may refer to the name of our company in an appropriate form on the products that are the subject of the contract. The Customer may only withhold its consent if it has an overriding interest in this.

12.2. If the Customer is a fully-qualified merchant, a legal person under public law or a special fund under public law, the Einbeck local court or the Göttingen regional court, depending on the substantive competence, shall have exclusive jurisdiction for all disputes arising between the Parties, including any and all proceedings related to bills of exchange and deeds. The same jurisdictions apply if the Customer does not have a general place of jurisdiction in Germany, moves its residence or general place of abode after entering into the agreement abroad, or the Customer's residence or general place of abode is unknown at the time the complaint is being filed.

13. Miscellaneous

13.1. The law of the Federal Republic of Germany applies excluding international uniform law, and here in particular the UN Sales Convention. The requirements and effects of the reservation of title pursuant to Item 6 are subject to such law as is applicable at the respective storage location of the goods provided that under said law, a choice of law made in favour of German law is not permitted or is void.

13.2. We are authorised within the scope of business relationships, to process personal information that has been entrusted to us within the scope of our mission, i.e. to store, to transfer, to modify and to erase such information.

13.3. The potential ineffectiveness of one or several provisions within these terms and conditions does not affect the validity of the remaining provisions.

ref. no.	pack. unit	case lot	barcode	page
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15 011 ...

15 011 451	25 sheets	125	4011367089023	11
15 011 452	25 sheets	125	4011367089030	11
15 011 453	25 sheets	125	4011367089047	11
15 011 461	25 sheets	125	4011367095123	10
15 011 463	25 sheets	125	4011367095253	11
15 011 464	25 sheets	125	4011367095192	10
15 011 465	25 sheets	125	4011367095161	10
15 011 467	25 sheets	125	4011367095178	10
15 011 468	25 sheets	125	4011367095369	11
15 011 469	25 sheets	125	4011367095277	11
15 011 470	25 sheets	125	4011367095376	11
15 011 471	25 sheets	125	4011367095307	11
15 011 472	25 sheets	125	4011367095154	10
15 011 479	25 sheets	125	4011367095284	11
15 011 480	25 sheets	125	4011367095147	10
15 011 481	25 sheets	125	4011367095185	10
15 011 482	25 sheets	125	4011367095390	11
15 011 483	25 sheets	125	4011367095321	11
15 011 486	25 sheets	125	4011367095406	11
15 011 487	25 sheets	125	4011367095208	10
15 011 489	25 sheets	125	4011367095215	10
15 011 491	25 sheets	125	4011367095338	11
15 011 493	25 sheets	125	4011367095246	11
15 011 496	25 sheets	125	4011367095130	10
15 011 498	25 sheets	125	4011367095352	11
15 011 561	10 sheets	50	4011367095420	11
15 011 563	10 sheets	50	4011367095505	11
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15 011 565	10 sheets	50	4011367095444	11
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15 011 579	10 sheets	50	4011367095529	11
15 011 581	10 sheets	50	4011367095451	11
15 011 582	10 sheets	50	4011367095567	11
15 011 583	10 sheets	50	4011367095536	11
15 011 591	10 sheets	50	4011367095543	11
15 011 593	10 sheets	50	4011367095499	11

ref. no.	pack. unit	case lot	barcode	page
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15 023 ...

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15 023 121	50 sheets		4011367088941	11
15 023 122	50 sheets		4011367088958	11
15 023 123	50 sheets		4011367088965	11
15 023 131	50 sheets		4011367094850	10
15 023 133	50 sheets		4011367094973	11
15 023 136	50 sheets		4011367094843	10
15 023 137	50 sheets		4011367094836	10
15 023 138	50 sheets		4011367095062	11
15 023 139	50 sheets		4011367094904	10
15 023 140	50 sheets		4011367095079	11
15 023 143	50 sheets		4011367094881	10
15 023 144	50 sheets		4011367095109	11
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15 023 146	50 sheets		4011367094867	10
15 023 147	50 sheets		4011367095093	11
15 023 148	50 sheets		4011367094898	10
15 023 151	50 sheets		4011367094911	10
15 023 153	50 sheets		4011367095031	11
15 023 154	50 sheets		4011367094980	11
15 023 155	50 sheets		4011367095055	11
15 023 156	50 sheets		4011367094942	11
15 023 158	50 sheets		4011367094874	10
15 023 159	50 sheets		4011367095024	11
15 023 160	50 sheets		4011367094959	11
15 023 350	1 block		4011367102081	2
15 023 351	1 block		4011367102098	2
15 023 352	1 block		4011367102067	2
15 023 353	1 block		4011367103491	2
15 023 355	1 block		4011367101657	2
15 023 357	1 block		4011367102104	3
15 023 358	1 block		4011367103507	3
15 023 359	1 block		4011367102043	3
15 023 360	1 block		4011367101800	3
15 023 361	1 block		4011367102371	3
15 023 363	1 block		4011367102050	4
15 023 364	1 block		4011367101602	4
15 023 365	1 block		4011367101619	4

ref. no.	pack. unit	case lot	barcode	page
15 023 366	1 block		4011367103514	4
15 023 367	1 block		4011367103323	4
15 023 380	5 sheets	70	4011367095727	2
15 023 381	5 sheets	35	4011367095734	2
15 023 382	5 sheets		4011367095741	2
15 023 390	5 sheets	75	4011367095758	3
15 023 391	5 sheets	35	4011367095765	3
15 023 400	5 sheets	100	4011367095772	4
15 023 401	5 sheets	50	4011367095789	4
15 023 402	5 sheets		4011367095796	4
15 023 484	1 block		4011367101602	2
15 023 485	1 block		4011367103330	3
15 023 486	1 block		4011367102074	4
15 023 522	6 pads		4011367101787	5
15 023 523	3 pads		4011367101763	5
15 023 526	6 pads		4011367101770	5
15 023 527	3 pads		4011367101756	5
15 023 528	6 pads		4011367102197	5
15 023 529	6 pads		4011367102180	5
15 023 530	3 pads		4011367102364	5
15 023 531	3 pads		4011367103521	5
15 023 532	3 pads		4011367103347	5
15 023 534	25 sheets	150	4011367102500	5
15 023 574	25 sheets	150	4011367102715	8
15 023 575	3 pads		4011367101558	8
15 023 576	6 pads		4011367101633	6
15 023 577	6 pads		4011367103545	6
15 023 578	6 pads		4011367101701	6
15 023 579	6 pads		4011367103392	6
15 023 585	3 pads		4011367017521	8
15 023 590	5 books	80	4011367086367	6
15 023 591	5 books	50	4011637086374	6
15 023 592	2 books	20	4011367086381	6

15 027 ...

15 027 221	1 pad		4011367102111	7
15 027 222	1 pad		4011367103422	7
15 027 223	5 sheets	100	4011367103439	7
15 027 984	1 pad		4011367101565	8
15 027 985	1 pad		4011367101695	8
15 027 986	1 book		4011367102524	9
15 027 987	1 book		4011367103576	9



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